



Addendum A
Land's End Group Lodging Agreement
Rates and Room Block

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|-----------|--|-----------|---|
| Operator: | Land's End Acquisition Corp. DBA: Land's End 4786 Homer Spit Road Homer, Alaska 99603 | Customer: | John Doe's Alaska Tours 5700 Deer Drive. Kodiak , AK. 00000 |
|-----------|--|-----------|---|

| | | | |
|----------|--|----------|------------------------|
| Contact: | Christina Adams, Director of Sales | Contact: | Jane Doe |
| Phone: | 907-235-0410 | Phone: | 907-696-5700 |
| Email: | sales@endofthespit.com | Email: | JaneDoe@deeralaska.com |
| Fax: | 907-235-0421 | Fax: | 907-333-4444 |

1. Agreement to Provide/Purchase Services: Operator owns the lodging property known as Land's End and provides additional services ancillary thereto (collectively referred to as the "Services"). Customer wishes to arrange group accommodations and to utilize Operator's Services. Therefore, for the good and valuable consideration described herein, Operator and Customer accept and agree to the following:

2. Term: This Agreement shall be in effect from the date of execution by both parties, through Customer's proposed dates of occupancy, and will terminate upon Operator's collection of final payment from Customer.

3. Pursuant to Addendum C of Operator's Group Policies entitled "**Reservation, Confirmation and Cancellation Policies**", **Section 5**, Customer's Original Room Block is detailed below: (Note: If Customer is proposing multiple arrival dates within a single Agreement, each arrival date must be separately listed under "Customer's Original Room Block" below.)

4. Room Rates: Operator's Room Rates appearing under Original Room Block below are "net rates" to Operator, non-commissionable, based on maximum occupancies allowed for each Room Type, and do not include local sales tax or ancillary services such as baggage handling.

5. Ancillary Services. Ancillary Services are found on **Addendum E** to this Agreement and include services such as baggage handling or laundry service, which involve extra fees. To arrange Ancillary Services for your group, please coordinate with Operator's Director of Sales.

6. Incidental Charges: All incidental charges incurred by individual guests during their stay will be on the guest's individual folio and will be settled by the guest upon departure. Customer is not responsible for any incidental charges incurred by Customer's clients.

7. Additional Terms and Conditions, Addendums: Each Land's End Group Lodging Agreement includes, and incorporates by reference, **Addendums B, C, D and E** which Addendums are summarized below. These Addendums are a permanent part of every Land's End Group Lodging



Agreement and if not attached to this Agrrment, can be viewed on Operator’s website at <https://www.lands-end-resort.com/policies/>

Addendum B: Hotel Policies: Operator’s hotel policies that apply to all guests.

Addendum C: Reservation, Confirmation & Cancellation Policies: Operator’s policies relating to group and individual reservations; to reservation confirmation and guarantee; and policies relating to reservation cancellation and refunds.

Addendum D: Standard Terms & Conditions: Operator’s terms and conditions of Service.

Addendum E: Ancillary Services: Services provided by Operator and available at an additional cost.

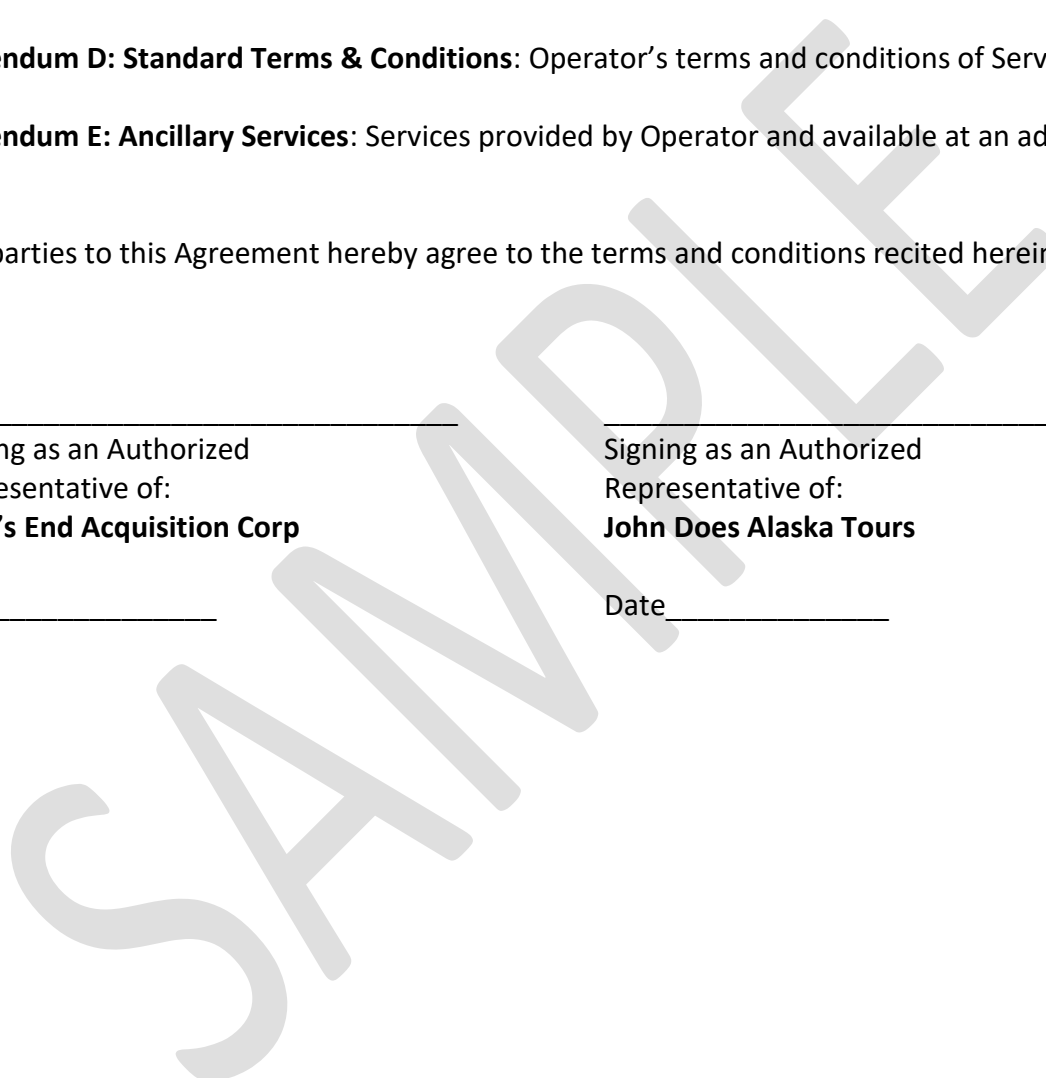
The parties to this Agreement hereby agree to the terms and conditions recited herein:

Signing as an Authorized
Representative of:
Land’s End Acquisition Corp

Date _____

Signing as an Authorized
Representative of:
John Does Alaska Tours

Date _____



Customer’s Original Room Block



| <u>Arrival & Departure Dates</u> | <u>Total Nights</u> | <u>Total Rooms</u> | <u>Room Type</u> | <u>Room Rate</u> | <u>Total w/o Tax</u> |
|--|-------------------------|------------------------|----------------------|----------------------|--------------------------|
| 1/3/2021-1/7/2021 | 4 | 7 | Port City | \$139.00 | \$3,892.00 |
| Total bill without Sales Tax: | | | | | \$3,892.00 |
| Total bill with Sales Tax: | | | | | \$4,197.48 |
| Initial Deposit: | | | | | \$1,000.00 |
| Remaining Balance Due: | | | | | \$3,197.48 |

| | % Deposit | Deposit Amount | Due Date |
|---------|------------------|-----------------------|-----------------|
| Initial | | \$1,000.00 | at signing |
| 60-days | 50% of balance | \$1,598.74 | 11/3/2020 |
| 30-days | Remainder | \$1,598.74 | 12/3/2020 |

A 7.85% sales tax will be assessed on all Services and Lodging. Operator retains the right to cancel and remove from the Final Room Block any rooms or Services not paid by the Customer according to the above schedule.